

TERRY SCUOLER

CEO, EEF Ltd

Following graduation from Glasgow University with a degree in economics, Terry attended the Royal Military Academy at Sandhurst and was commissioned into the Argyll and Sutherland Highlanders where he served for five years as an infantry officer. On leaving the Army in 1978 he started his commercial career in publishing and in the construction industry.

In 1984 he joined Royal Ordnance (now part of BAE Systems) as European Marketing Manager and worked in a number of divisions in positions of increasing responsibility and seniority in commercial, procurement project and general management roles. During his time at BAES he worked in the UK, Western Europe, North America and the Middle East.

In 1999 he led a management buy-in and became Managing Director of Ferranti Technologies Ltd and with a supportive team returned the company from years of decline and a loss-making situation to one of substantial growth and high profitability. He puts down his success at Ferranti to a very strong team ethic, a commitment to investing heavily in the business and an early recognition of the need to develop people and skills at all levels.

Terry became CEO of EEF in March 2010 with a vision and commitment to take part in a renewed interest and resurgence in the UK's manufacturing and engineering sectors. As well as being a member of several ministerial committees, he sits on the Boards of SEMTA, the Sector Skills Council for Manufacturing and the University of Sheffield Advanced Manufacturing Institute (AMI).

He is also Chair of the Council of European Employers of the Metal, Engineering and Technology-based Industries (CEEMET) representing some 200,000 businesses and 35 million employees across Europe.

He is married with a son and a daughter and enjoys skiing, running and reading.