

## PREMIUM CORPORATE MEMBERSHIP

Typically, a membership most suitable for large companies with an established KAM Function and sales force.

## **BENEFITS**

- ➤ Invitation to become part of the Steering Group
- > 50 nominated members to join our monthly online webinars with access to online resources such as reports, videos, podcasts.
- ➤ Attendance of up to 10 members to our onsite conferences twice a year.
- Advisory services. Strategic KAM Consultancy.
- Preferential rates for the KAM Maturity assessment.
- > Priority access to research and best practice outputs.
- > Opportunity to contribute to the definition of MSc theses themes and priority allocation of student projects.
- > Reduced rate for KAM/GAM certification.
- > Preferential terms for Cranfield Open Programmes.

Annual fee: £8,500 +vat